

**HAYER & BOECKER**



**B**ESPOKE

*By*

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## INTRODUCTION

# BESPOKE. EVERY BAG IS UNIQUE.



“Most times, we find ourselves asking for some sort of adjustments when we purchase suits from stores or online; the sleeve length of the tux is either exaggerated, or the pants just don’t seem to look good on us. Since time immemorial, suits have been the choice of all the stylish people you have seen or read about. When finding the perfect size becomes difficult, bespoke suiting has proven to be the pinnacle of solution to this lingering problem of finding the perfect size. It is not just about the size. Sometimes, you just want a particular blend of color, or a specific style.

**Why do people value bespoke clothing? The bespoke suit underlines the personality and also expresses the attitude to life: conservative, stylish or even avant-garde. With bespoke clothing, styles are possible that are not possible with off-the-peg clothing.**

With bespoke suits, you can get your imaginations fully transformed into reality. This is what makes bespoke suiting a big deal. In making custom suits, a tailor, who is also an excellent craftsman, is needed.

This is because BESPOKE clothing requires a great deal of accuracy and precision in the design and size. In fact, bespoke suits are tailored to your body and individually customized in accordance with your imaginations.”

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# QUALITY AND CLASS HAVE NO EXPIRE DATE.



Now you will probably look at your outfit today and think: is it the wrong HAVER & BOECKER and BEHN + BATES?!

However, if you get a closer look, this could sound quite familiar to you as well.

Replace the word suit with VALVE BAG, imagine we are the tailor; HAVER & BOECKER Institute is the core of our experience. We know that your bag is your business card, just like a suit, and we guide you through the process of having just the one that suits you, therefore your end-customers, the best.

We know that your bag is not only your business card but it is more, it's your statement to the world. And that is worth the higher price to Savile Row's customers. Often, the result is something timeless that couldn't be more sustainable. Quality and class have no expiry date.



# YOUR BENEFITS OF YOUR BESPOKE BAG TAILORED BY HAVER & BOECKER AND BEHN + BATES.

As a bespoke tailor recognizes the importance of stitching and assembling the parts of the model, we know very well the value of proper glue-positioning and folding in a consistent paper bag. Our bespoke bags will make you reduce costs due to poor bags performances and equipment shutdown, resulting into higher productivity and less claims from your end customers.

**What makes HAVER & BOECKER and BEHN + BATES to your right partner:**

## 1 ONE SOURCE

- One partner who will take care of all your bag needs: design, fine-tuning, supply and improvement.

## 2 EXPERIENCE

- Benefit from our experience and know-how with more than 20,000 different bulk products and kind of bags.

## 3 PERFECT INTERACTION

- Knowing your products we have chosen the best packing system and will manage the ideal packing for you!

## 4 WORLDWIDE NETWORKING

- Worldwide sourcing and service through a global network all around the world.

## 5 HIGH QUALITY

- We guarantee the same high quality with all individual specifications out of the best paper.



# STEP-BY-STEP: PROCESS OF DELIVERING A BESPOKE BAG EXPERIENCE.

## ■ STEP 1: CONSULTATION

We study and analyze your entire process just like your bespoke clothier is discussing prior your life-style and personal style.

## ■ STEP 2: TESTING

We test your products, in our HAVER & BOECKER Institute lies our expertise with more than 20,000 different bulk products and even more kind of bags, just like a measurement and posture assessment.

## ■ STEP 3: CUSTOMIZED BAG REPORT

We suggest the optimal filling systems and define the most suitable packaging solution according to your overall process. Just like a personal pattern is created for your body type after Step 2. We suggest the most suitable bag construction, materials and design, just like your personal pattern is cut and structured by hand based on the consultation assessment. We know that details such as glue positioning, inner patches, special venting systems, sealing and wrapped bottom patches are an important choice to guarantee the final success both for your process and with your customers.



## ■ STEP 4: FAT BAGS

We fine-tune the requirements after FAT (Factory Acceptance Test) together with your filling system, just like the first fitting for bespoke suits.

## ■ STEP 5: COMMISSIONING BAGS & FINAL SUPPLY

We do the final adjustments and provide you with the full bag supply. We take care of everything around your bag, the complete logistics included, just like the bespoke clothier ensures your complete satisfaction, and that your suit fits perfectly.

# OUR FULL SERVICE FOR YOUR OPTIMUM BAG PACKAGING



## ARCHITECTURE

We know your equipment very well and we'll support you in optimizing your bags. We'll advise you on functionality, filling speed, order quantity, valve closure, cleanliness, efficiency, costs and quality.

## DESIGN

The overall composition of a package, consisting of the brand message, the design and the performance, influences the purchase decision. We show you what really matters.

## TESTING

Once the bag architecture and design are defined, we will test all the features in our HAVER & BOECKER Institute to make sure, that your packaging triangle is in the perfect flow.

## STARTER-KIT

We assure a perfect beginning with a starter kit up to 3 years supply. We know well that the right packaging is half the success. Keep focus on starting your business with the new equipment.

## FULL BAG SUPPLY

We take care of everything around your bag, the complete logistics included, just like the bespoke clothier ensures that your suit fits perfectly, so that you are completely happy and satisfied.



# WE DO WHAT WE KNOW AND WE KNOW WHAT WE DO!

Mastering the interaction within the packaging triangle between product, packaging material and machine technology is the basis of our expertise and the starting point to make your process flow perfectly.



## Sustainability for a livable future

Sustainability is a core value for us: We make decisions taking into account long-term consequences for the HAVER & BOECKER family, for the entire universe of our customers and for the well-being of future generations. We follow this fundamental approach and strive with all our technologies to improve living conditions for humanity. That's our mission!



PROCESSING STORAGE MIXING FILLING PACKING PALLETIZING LOADING DIGITALIZATION



PROcheck systematizes all instruments and actions with which you can keep an eye on the efficiency and potential of your processes at all times and optimize your success: **diagnostics, equipment, consumables, original parts, rebuilds & upgrades, services, plants & systems, process engineering.**

With PROcheck, we show you very specifically where and how you can sustainably maximize your productivity and thus your results over the entire life cycle of your plants, systems and machines. So that you'll be also in perfect flow in the future!



**PROcheck will help you:**

improving health & safety



using energy efficiently



reducing product loss



saving resources



improving work processes



reducing waste



saving energy



reducing carbon footprint





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